



**NEWS RELEASE  
FOR IMMEDIATE RELEASE**

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## **ISCO to Acquire M.T. Deason; Expands presence in gas distribution market**

Louisville, Ky. (December 5, 2019) - ISCO Industries, Inc. (ISCO), a Louisville-based high density polyethylene (HDPE) piping solutions provider, is announcing that it has agreed to acquire M.T. Deason, based in Birmingham, Alabama. The agreement is subject to customary closing conditions and the parties expect to close the transaction on January 2, 2020.

M.T. Deason has been providing products and services for the gas distribution market since 1982. The company prides itself on listening and responding to the needs of their customers with innovative solutions. "I've known [CEO] Mike Deason for 25 years and always admired the customer-centric business and the exceptional team he has cultivated," explains ISCO CEO Jimmy Kirchdorfer. "He has been a pioneer in electrofusion and gas pipe fittings and the company has an excellent reputation for providing quality products. I'm proud that he chose to join forces with ISCO to continue on their successful path."

This acquisition will allow ISCO to increase its service capacity in the gas distribution market. M.T. Deason will operate as a division of ISCO Industries, providing full-service offerings of pipe, fittings, fusion equipment, and valves. "At M.T. Deason, our customers always come first. It is the same at ISCO," says Deason. "This shared vision along with the expertise M.T. Deason offers in gas distribution, and the expertise that ISCO offers in their markets creates exciting opportunities for both sets of customers."

As the companies join forces, ISCO is excited to welcome M.T. Deason's team members to the family. M.T. Deason currently has locations in Birmingham, Alabama; Cedar Hill, Texas; and Fairfield, New Jersey. They will join the more than 35 ISCO locations across North America.

### **ABOUT ISCO Industries**

Since 1962, ISCO Industries, a global total piping solutions provider headquartered in Louisville, Ky., has stocked and sold a wide variety of HDPE pipe and piping materials. ISCO offers custom piping fabrication to provide solutions for multiple applications such as: industrial, municipal, power, marine, nuclear, oil and gas, mining, waterworks, environmental, geothermal, golf, culvert-lining and landfill. The company also rents, services and sells McElroy fusion equipment. ISCO has more than 35 locations in North America - inventorying large stockpiles of HDPE pipe and piping products. For more information on ISCO, visit [www.isco-pipe.com](http://www.isco-pipe.com) or call 1-800-345-ISCO.

### **ABOUT M.T. Deason**

M.T. Deason Company has provided products and services for the gas distribution market since 1982. Our success is built on listening to the needs of our customers and responding with innovative solutions. Our goal is to have the flexibility to meet your needs by delivering quality products on time which is crucial in today's business environment.

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